

What are my odds of making it in this business?

It seems like the percentage of people who make it is very low...

- What are the odds of achieving the success that you dream of without this?
- Your chance of success is the same as everyone starting out in this business. It's a level playing field. Your odds of success are directly related to your efforts and your willingness to learn and improve.

This would be a conflict of interest with my employer...

- How would this be a conflict?
- Let's find out which aspect of the business is a conflict and find a way to work around it
- How do you feel about your employer having this control over your financial options? What does your future hold for you if your income is capped like this and your time is controlled like this? Are you ok with this?

When you make your first million, I'll give it a try...

- When I am a millionaire, you'll still be making excuses instead of money because you won't see it then either
- Will you be willing to start at the beginning, like I am now, when I'm retired and going on cruises?

I'll think about it and I'll call you...I can't decide...

- What is it you need to think about? If you have questions and concerns, let's bring them to the table so we can discuss them while we're together now while I'm here
- Bob, I can see you're having trouble making a decision. Let me give you the three possible scenarios of what can happen from here. Let's say your team grew to 100 people in a few months, and 1000 people in a year. Would that be exciting to you? Well, that would be a possible 'Best Case' scenario. Now let's say you join the team but decide to do absolutely nothing with the business, you buy at wholesale on all of your purchases, you enjoy home delivery, and benefit from the tax advantages of owning a home based business. What if this is what happened? Could you live with that? That's the Worse Case scenario. Let's talk about the Probable Scenario: You start tonight and in a few weeks you've added a few people to your team, and in a few months you have over 25 people on your team. By the end of the year you have 100 people on your team and you're making \$1500 to \$2500/mo. You've added some income & probably some time. Would that change your lifestyle? Let me ask you, are you willing to risk the Worse Case scenario in order to get to the Best Case or Probable Case scenario?