

Contacting scripts:

1. I'm working with a friend who is expanding her business in the area, and she's looking for a few key people. If the money was right and it fit into your schedule, would you be open to looking at a business idea?
2. I only have a minute, but let me ask you a question: A while ago, you told me you (hated your job, had your bonus cut, etc.) and said you were interested in doing something else. Were you serious, or were you just kidding around? (if serious: Great! I've got a way for you to get out of that job!)
3. Have you ever considered other ways of creating income?
4. Do you ever look at business ideas?

Commonly ask questions:

1. What is it?
 - I teach people how to retire early. Would that interest you?
 - I have a Wellness Franchise. Are you health conscious?
 - I've found a way for you to solve _____
2. Can you tell me more about it?
 - Absolutely! I'll bring an outline of the presentation with me. What nights this week do you already have a commitment for?
3. I'm too busy...
 - If the money was right, could you find the time?

Contacting scripts:

1. If the money was right, and it fit into your schedule, would you be open to looking at a great business idea?
2. I'm curious if you are open to taking a look at additional sources of income?
3. I'm working for a new company and I'm looking for some people who are sharp and are looking for a change. Do you know anyone who would fit that description?

Commonly asked questions:

1. Is this network marketing?
 - What do you mean by network marketing?
 - What do you know about network marketing?
 - If it were, would that keep you from taking advantage of a trillion dollar trend?
 - If it were, would that keep you from solving _____?