

### High yielding questions:

1. Have you ever considered...
  - starting a home-based business?
  - bringing in extra income from the side?
  - a different career?
  - A direct sales or network marketing business?
  - the Juice Plus opportunity?

'No': "well, now is a great time to consider it. If you'd like some information about why now is such a great time, I can leave you some, and get back to you tomorrow to answer any questions you might have

### Contacting questions:

1. Do you know anyone interested in making more money or freeing up some time?
2. Remember when we were talking the other day and you said you were \_\_\_\_\_? I just learned about something that might be a solution for you. Would you like me to get you some information about it?
3. I'm working with a couple of business people who are expanding their business in this area. They're looking for some people to put in leadership positions on their team. Do you know of anybody who's looking for a possible promotion?

### High yielding questions:

1. What kept you from...
  - When you thought about it, what kept you from doing it?
  - What kept you from being successful?
  - What kept you from being interested in it?
  - If those concerns weren't a concern, would you have done it?
  - What caused you to consider it in the first place?
  - Are those your only concerns?

### Contacting questions:

1. This could be a long shot, but a friend of mine is looking to fill a few spots in a business team and I thought of you
2. I have an expert in marketing trends and home based businesses coming to my home to share a few details. I can't promise you anything, but I wanted to invite you to learn more about it.
3. A friend of mine is expanding a business and I promised I'd keep an eye open for them. The more I learned about this, the more I thought you might have an interest in this, and the qualifications to fill a leadership position