

I don't know if I can do this...

- Why do you say that?
- What exactly do you feel you couldn't do?

What do you do?

- I have my own business, teaching people how to retire early
- I teach people how to create income from home
- I have a wellness franchise, and teach people how to have one too.
- I teach people how to create residual income, so they can retire early
- I teach people how to have more free time, and financial security

That's a great question, Mary. Tell me more about what you are looking for?

That's a great question, Bob. It just so happens that Dr. Jones will be on a 20-minute conference call tomorrow night, and will be talking about this very issue. Will you join me on the call?

Can you tell me more about it?

- Absolutely! I'll bring an outline with me
- I'm really not the expert, however I can arrange for the person who's managing the project to meet with you.
- Absolutely! I already have some information I can loan you

Then ask your high yielding question: What night this week would be better for you, Tuesday or Thursday?