## **COMPLETE Transformation Business Plan**

You can give first bag of Complete and a shaker to you customer, if you want to, and they can replace it when their order arrives. This will help them get started right away!

#### Month 1:

**Day 1:** Place order for the tri-pack (fruits, veggies & Vineyard) and 2 boxes of Complete

**Goal #1:** Find 6 people who want to start the Complete Transformation Plan with you. Place their orders through you.

**Goal #2:** Maintain great customer care. Goal #2 is to have 3 of these customers become representatives before the end of the month. (Reps 1-3). Encourage each of them to find 6 people who will participate in the Complete Transformation, each and have 3 of their 6 become representatives. Help them with 3 way calls, healthy living parties, etc.

Tri-pack pvc is 161.25, Complete pvc is 138. Retail profit on tri-pack is \$37, retail profit on Complete is \$32 for the 2 boxes, so total retail profit is \$69

You + 6 Complete Transformation customers = \$2094.75 pvc

With 3 of your customers becoming representatives, you will have the pvc and structure for the 10-1-10 bonus of \$300, and you will be at the second highest commission level, VF, and receive the free ticket to the conference.

Total Cost Month 1: \$255.75 (2 Completes + Trio + Distributor Fee)
Total return Month 1: retail profit (4 x \$69) \$276 + Bonus \$300= \$576

**Net gain Month 1: \$321.00** 

#### Month #2

Goal: Find 6 MORE people who want to start the Complete Transformation Plan with you.

Goal: Maintain great customer care. The goal is to make 3 of your new customers representatives before the end of the month. (Reps 4-6). Encourage them to find 6 people each and develop 3 of them into representatives) Help them with 3 way calls, healthy living parties, etc.

Goal: Focus on helping your reps 1-3 to get to the VF level the way you did, so they can get the \$300 bonus and SO CAN YOU ON EACH OF THEM!!

Total Cost of Month 2: \$205.50/monthly installment for your tri-pack & Complete Total Return Month 2: retail profit for 3 new customers (3x\$69) = \$207, 3 Bonuses \$900 = \$1107 **Net gain Month 2: \$902** 

**PLUS: YOUR PROMOTION TO SC = \$500 in bonus,** 22% commission and another ticket to conference!! You are now at top commission level!! **Total Bonus \$ 1,500.00!!** 

At the end of month #2 ... you should have 6 frontline distributors and 7 customers on Complete Transformation Plan (including yourself). You will also have a qualified business earning 5% on your DD's and above along with your first **5-1 Bonus \$100**.

#### Month #3

Goal: Find 6 more customers to start the Complete Transformation Plan.

Goal: Maintain Great Customer Care.

**Goal:** Focus on helping your reps 4-6 from last month to repeat your Month #1. When they each get to VF, you will get **\$900 sponsor bonus!** 

Goal: Focus on helping your reps 1-3 repeat your month #2. When they each get to SC, you will get \$500 sponsor bonus for each of them!! That's \$1500!!

By the end of Month #3: You should have 6 frontline reps (3 VF's and 3 SC's) 13 customers (including yourself) and \$2,400 in bonus + \$1,000 FOR SENIOR SALES COORDINATOR + 5-1 Bonus again = \$200!! Total bonus = \$3,600

#### Month #4

Focus on helping your reps 1-3 repeat your month #3.

Focus on helping your reps 4-6 repeat your month #2. When they each get to SC, you will get another \$500 each bonus = \$1500 sponsor bonus!!

# Total bonus in the first 4 months = \$6,900!!

### NOTE THIS DOES NOT INCLUDE YOUR PAYCHECK OF:

Retail Sales Profit Commissions 5% Performance Bonus 4% Promote Out Bonus

The annual potential of this plan is exponential!